



Case Study of SAP S4 Hana Accounts Module Implementation

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VERSION:

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December 6 th 2024	Pratham Jain	1.0	Initial Draft

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Case Study:

SAP S/4HANA – Finance & Controlling Implementation Global Deployment for a North India-Based Automobile Manufacturer

Executive Summary

Revinfotech successfully executed a large-scale SAP S/4HANA Financials (FI-CO) module implementation for a leading automobile manufacturing enterprise headquartered in North India. With a highly distributed operational footprint spanning 450+ branches across India and global offices in Moscow, UAE, and the USA, the client needed a unified, real-time, and compliance-driven financial ERP backbone to support its ambitious growth and international operations.

The project involved the deployment of 1200 SAP S/4HANA user licenses, centralized financial consolidation across all geographies, and end-to-end configuration of General Ledger, Accounts Payable, Accounts Receivable, Asset Accounting, Controlling, and Profitability Analysis modules.

Client Overview

The client is one of India's leading automobile manufacturing giants, producing both two-wheeler and four-wheeler components and assemblies. With over **450 branches across India** and **offices in the USA, UAE, and Russia**, the company needed a **centralized financial ERP** to unify reporting, compliance, and financial control across all geographies.

Project Objectives

- Deploy a single source of truth for all finance and cost-related transactions
- Enable real-time consolidation of global financial data
- Support multi-currency, multi-country taxation and regulatory compliance
- Automate accounts payable, receivable, general ledger, and asset accounting
- Improve profitability tracking across regions, branches, and cost centers
- Establish real-time dashboards for CXOs and regional finance heads

Solution Architecture

Layer	Description
Core ERP	SAP S/4HANA 2022
Modules	FI (GL, AR, AP, AA, Banking), CO (Cost Centers, Internal Orders, Profitability Analysis)
Hosting	CTRL S Private Cloud (India) + AWS DR Site (Singapore)
UI/UX	SAP FIORI Dashboards
Integration	GSTN, Tally (Legacy Data Migration), E-Invoicing, Banking APIs
Localization	Indian GST, UAE VAT, US GAAP, Russian VAT

Functional Scope Implemented

FI – Financial Accounting

- **General Ledger Accounting**
Chart of Accounts mapped globally with localization layers for each country
- **Accounts Payable & Receivable**
Automated payment runs, dunning processes, vendor/customer aging reports
- **Asset Accounting**
Real-time asset lifecycle management – procurement to retirement
- **Bank Accounting**
Bank statement reconciliation, automatic clearing, and liquidity forecasting
- **GST, VAT, and E-invoice Integration**
India (GSTN API), UAE VAT, Russia VAT logic, US State Tax configurations

CO – Controlling

- **Cost Center Accounting**
Region-wise, department-wise cost centers with budget monitoring
- **Internal Orders**
Temporary cost tracking for events, marketing, R&D, etc.
- **Profitability Analysis (COPA)**
Product-line-wise profitability, variance analysis across regions
- **Cost Allocation & Distribution**
Real-time allocation of overheads and inter-branch cost recovery

Deployment Footprint

Location	Branches Deployed	Compliance Applied
India	450+	GST, TDS, E-Invoicing, Multi-state tax
UAE	3	UAE VAT
USA	2	US GAAP, Sales Tax
Russia (Moscow)	1	Russian VAT

Phased rollout across regions ensured zero business disruption.

Customizations Delivered

- Consolidated financial reports with auto-currency conversion
- SAP Fiori-based real-time CFO Dashboard
- Custom validations on invoice entry and GL coding
- Country-specific tax reports auto-generated
- Workflow-based approval for expense claims, budgets, vendor payments
- Custom ABAP reports: Region-wise profit, Branch-wise aging, Asset audit trail

Business Impact

KPI	Before Implementation	After Implementation
Monthly Closing Time	12–15 Days	3–5 Days
Vendor Invoice Processing Time	2–3 Days	< 8 Hours
Audit Preparation Time	3 Weeks	4–5 Days
Global Consolidation	Manual Excel sheets	Real-time SAP Reports
Tax Compliance Accuracy	82%	99.9%
Branch-level Financial Visibility	Fragmented	Unified via FIORI Dashboards

Implementation Methodology (Revinfotech SAP Delivery)

Project Lifecycle

1. Global Business Process Assessment

- Conducted workshops with CFOs, regional controllers, and audit teams
- Mapped inter-branch transactions and reporting hierarchy

2. Design & Configuration

- Developed a global COA, tax schema, and approval workflow logic
- Country-specific configurations for tax and compliance

3. Data Migration & Validation

- Migrated 7 years of financial data using SAP BODS & LSMW
- Cross-validation of ledger balances, AR/AP reconciliation

4. Training & UAT

- 60+ training sessions in India, remote sessions for global teams
- UAT conducted in sandbox and QA environments, role-based signoffs

5. Go-Live & Hypercare

- Phased go-lives by country and region
- 90-day hypercare support with L1–L3 SLAs

Revinfotech Advantages

Feature	Benefit
Global ERP Expertise	Delivered 250+ SAP, Oracle, and E2 ERP implementations
Finance-Centric Deployment	Specialists in FI-CO rollouts with compliance expertise
Cross-border Tax Handling	Localization and legal compliance across 4 countries
Zero Downtime Cutover	Phased go-live ensured uninterrupted branch operations
End-to-End Ownership	From gap analysis to post-go-live support

Client Feedback

"Revinfotech's team demonstrated excellent domain understanding, especially in handling country-specific compliance and global financial consolidation. The dashboards have transformed how we look at profitability across regions. Highly recommend them for any multi-branch, finance-driven ERP transformation."

— Group CFO (Confidential Client)

Confidentiality Notice

This document is for demonstration purposes only. Full client details, data snapshots, and configuration documents are available upon NDA execution.

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